

Jeanneau Jeanneau Sun Odyssey 389 - NEW BOAT



Year: 2018
Location: Swansea
LOA: 38' 7" (11.75m)
Beam: 12' 4" (3.8m)
Draft: 7' 5" (2.2m)

Remarks:

We are pleased to
Lombard
for the

coming into stock shortly this Marc
balance at all angles of sail and is perfect
Sun Odyssey 389 offers a number of modern
platform.

**Another boat sold by
Network Yacht Brokers**

£100,000

Tax Not Paid

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REF: 05359







MARINE FINANCE AVAILABLE WITH TERMS FROM 3 TO 15 YEARS

Cost of Boat (incl. VAT):	£145,000.00
Deposit:	£43,500.00
Balance to Finance (amount of credit):	£101,500.00

FIXED RATE OPTION - 15 YEAR TERM - REPRESENTATIVE EXAMPLE

150 Monthly Repayments:	£819.88
Interest Rate:	5.32%
Administration Fee:	£0.00
Mortgage Registration Fee (estimated):	£754.00
APR:	5.57% APR Representative *
Total Amount Payable (incl. Deposit):	£161,795.78

VARIABLE RATE OPTION - 15 YEAR TERM - REPRESENTATIVE EXAMPLE

40 Quarterly Repayments:	£3,223.48
Interest Rate:	4.89% Variable Tracker (A 45% + 3M LIBOR)**
Administration Fee:	£0.00
Mortgage Registration Fee (estimated):	£754.00
APR:	5.15% APR Representative variable*
Total Amount Payable (incl. Deposit):	£173,192.34

*These rates are exemplary in the terms of your loan and are affected by the APR.
The above example may vary according to the date of completion of the loan.
Loans are subject to approval and to a creditworthiness assessment from the lender.
**LIBOR means the London Interbank Offered Rate and is the interest rate banks offer to lend funds (interbank loans) to one another in the international market. The LIBOR is set every day at 11am by a variety of international banks (the wholesale short-term money rate). LIBOR is not a single rate but different maturities (overnight, one week, and 1, 3, 6 and 12 months) and the most common rates are shown. The LIBOR can be found on a number of websites including <http://www.global-vol.com>.

**FOR FURTHER DETAILS & FULL FINANCE EXAMPLE
PLEASE CONTACT**

General Yachting & Leisure Finance Ltd
Exclusive Broker for SGB Finance, SOCIETE GENERALE GROUP
Tel: 01900 410689

General Yachting & Leisure Finance Ltd is a broker not a lender and is authorised by the Financial Conduct Authority -
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Lille Metropole, has its registered office at 69 Avenue de Flandre, 59108 Marais-en-Baroeul, France. Tel: +33 251 727
381. SGB Finance is regulated by the Banque de France.

www.sgb-finance.com

Terms and conditions apply. Loans will be subject to status and satisfactory income and affordability checks. A security will be placed over your boat in the form of a mortgage. Your boat may be repossessed if you do not keep up repayments on your loan.

Date: 12/7/17

Mechanical and Rigging

Engine/Mechanical

Yanmar 3YM30 29 HP, 21Kw Sail drive

Fully soundproofed engine compartment with engine access behind stairwell and from aft cabin

Fuel / water separator

Built-in muffler, forced air ventilation and stainless steel exhaust fitting aft

Sails/Rig

Genoa winches 2 x Harken 40.2 self-tailing winches

Coachroof winch Harken 35.2 self-tailing winch to port

Genoa tracks adjustable Harken lead cars (located on the side decks)

Winch handle 1 Harken winch handle with ball-bearing grip

Mainsheet and genoa sheet lead back to helm station with Spinlock jammers

Line jammers Spinlock, on both sides of coachroof with return blocks

Mainsheet traveller roof-mounted traveller with ball-bearing cars, control lines lead aft to cockpit

Classic Mast aluminium with double spreaders

Inventory

Cockpit

Wood inlay on cockpit bench seating

Cockpit lockers 1 locker under bench seat and 1 lazarette locker under the port helm seat

Storage compartment for companionway door in cockpit locker

Cockpit table folding table with storage, cup holders, stainless steel handrail, courtesy lighting, 12v plug

Gas locker located in lazarette locker under starboard helm seat, room for 2 gas bottles with connection to gas system and cut-off valve under stove in the galley

Wheels 2 leather-covered steering wheels with compasses at each steering position and stainless steel grabrails

Emergency tiller delivered with the boat, chrome fitting in cockpit floor

Dedicated instrumentation space at each helm

Engine controls throttle and engine control panel mounted at starboard helm (engine panel includes, RPM gauge, warning lights, ignition)

Cockpit shower retractable hot and cold water shower with tap

Cockpit speakers x 2, watertight

Deck Hardware

Anchor locker room for anchor and tackle, integrated windlass area, holder for windlass handle

Bow pulpit open, stainless steel

Stern pulpits stainless steel with flag holder, buoy bracket

Anchor roller double stainless steel fitting with tack point reinforcement

Lifelines double level of stainless steel lifelines, stainless steel stanchions

Toerail and drainage for side deck

Cleats 4 x stainless steel mooring cleats forward and aft

Midship cleats 2 x stainless steel cleats placed on side deck
Handrails sculpted, long wood handrails on coachroof for secure movement forward
Deck Prisma Process® injected deck, ISO gelcoat surface, discontinuous balsa block coring
Hull solid, hand-laid fibreglass, ISO gelcoat surface, protective barrier coat
Structure inner fibreglass grid, high-load zones cut out, drainage system through structure
LED navigation lights and anchor light

Accommodation

Interior Lighting

Flush mounted LED chromed brass ceiling lights in saloon, head compartments and cabins
Leather-wrapped LED reading lights in forward cabin and aft cabin (s)
Task lighting under side decks in saloon and head compartments
Gooseneck chart light mounted at nav station

Saloon

L-shaped seating with fixed table
Storage locker behind chart table
Lifting chat table
Combination shade/insect screens for deck hatches
Simrad audio docking station SonicHub
Fine Teak® interior laminated panels with solid wood trim around galley, companionway and cabinetry, finished in satin UV stabilised varnish
Light oak laminate floorboards
Storage cabinets along hull sides
Lounge seating to port with plush cushions and upper storage cabinets
Companionway with wood steps and non-slip strips
Plexiglass companionway door with dedicated storage location

Galley

Double stainless steel sinks with covers
Chrome plumbing fittings
Storage cabinets and drawers
Storage compartment for books and magazines built into the galley fascia
Luxury 2-burner stove with black finish, wood handle, stainless steel oven/broiler
Single fridge box with freezer area, wire baskets, 12v refrigeration and integrated compressor
Vertical fridge door

Forward Cabin

Central berth and storage forward of the berth Double berth, with wood trim, high-density foam mattress
Deep cabinet with shelves and hanging rod
White vinyl lining on hull with lateral wood shelf
Reading Lights

Aft Cabin

Double berth with high-density foam mattress
Deep cabinet with shelves and hanging rod
White vinyl lining on hull with lateral wood shelf

Heads

Large head compartment aft with sink, clothes hook, mirror, towel holder, toilet paper holder, cabinet above sink and electric drainage pump
Plexiglass folding door for separate shower compartment

Locker and technical compartment

With double access from cockpit and through head with 2 storage baskets and lighting

Remarks :

HIGH SPEC - SWING KEEL - We are pleased to offer this new, well equipped Jeanneau Sun

Odyssey 389 coming into stock shortly this Marc Lombard design offers a hard chine hull giving excellent stability and performance at all angles of sail and is perfect for those looking for a serious sailboat capable of both coastal cruising and equally at home further offshore.

This particular boat is the 2 cabin version with the larger heads, saloon and dedicated sail locker storage space, additionally this boat has been highly equipped with all the most popular options including bow thruster, spray hood, electrics and much much more.

With plenty of interior volume thanks to its inverse sheer, large opening portholes and intelligently concealed stowage coupled to a Marc Lombard designed hard chine hull with twin wheels for performance this is a really good family cruiser.

Updated for 2016 the new Sun Odyssey 389 offers a number of modern upgrades including bi-fold doors, integral GRP bowsprit and wider bathing platform.

Part Exchange Considered & Finance Available

UPGRADES INCLUDED

Trim Level Preference 2018

- Trim Level "Preference" (Mid Ship Cleats, Led Navigation Lights,

Shower Divider In Head, 220V Showerpower And Battery Charger, Extra

Batteries, 2 Burner Stove And Grill, Second Anchor Roller + Tack Point

Reinforcement, Shades And Screens For Hatches And Ports)

+

- Fusion RA205 with Bluetooth

- Interior And Cockpit Speakers

- Lifeline Gates

- Cockpit Table

- Hot And Cold Cockpit Shower

- Vertical Door For Fridge

Navigation Pack

- Spinnaker Fittings

- Ball-Bearing Genoa Sheeting Cars Adjustable From The Cockpit

- Second Coachroof Winch To Starboard

- Line Bags In Cockpit

- Windex 15

- Additional Winch Handle

Electronic Pack 2018 Raymarine

- 1 Raymarine I70 Display

- 1 Depth-Speed Sensor
- Raymarine 50VHF

- 1 Masthead Wind Sensor

- 1 Raymarine Autopilot

+

Electric Anchor Windlass

+

Aft Fold Down Swim Platform

+

Additional Water Tank (130L)

+

Teak Cockpit Floor

+

Delivery & Full Commission into UK or Med

Part exchange considered.

Finance Available: from £815.40pcm (30% deposit)

Contact: Network Yacht Brokers Lefkas Cleopatra Marina (Dock side) Aktio-Preveza Ionian Islands, Greece.

Tel: UK+ 44 203 051 0525 / Mob.+306945347870

Email: info@nyblefkas.com